



About Paul Karch, REALTOR®

Paul Karch (B.S. Chemistry, Midland University) is the founder of Paul Karch, REALTOR® and KarchRealty.com, and an Associate Licensee with eXp Realty (CA DRE #02135562) serving the South Bay coastal communities, including El Segundo, Hermosa Beach, and Redondo Beach. Grounded in a 15-year career as a Senior Sales Operations Manager and Technical Consultant at Danaher Corporation (with a total of 25 years in sales and/marketing), Paul brings analytical precision, data rigor, and high-level negotiations to coastal residential real estate.

As an eco-conscious real estate leader, Paul envisioned and pioneered a 100% digital, paperless business model. By eliminating physical direct mail marketing waste, heavy printing, and traditional manual processing, Paul has effectively cut operational overhead and passes direct savings to home buyers and sellers while upholding California coastal building compliance and Title 24 energy mandates. Paul has also served the community as a Certified SCORE Business Coach, local Masonic Lodge officer and coach, and is an active advocate for South Bay economic development and 100% digital, zero waste initiatives.



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